



ESI Technologies Group, part of the Indutrade Group, is the leading supplier of Process Equipment & Engineering Solutions into the Pharmaceutical, Chemical and Biotechnology Industries in Ireland & UK. The continued expansion of our Life Science (Single use) business has resulted in the requirement for the following position:

Technical Sales Support Engineer - ESI Ultrapure Division

Reporting to the Business Unit Leader, ESI Ultrapure, this position will be based in our Cork headquarter – supporting both our Irish & Global markets.

Our Ultrapure division offers solutions for the bio-pharmaceutical industries in Ireland, UK and Benelux with our comprehensive Life Science product range. We have built up a strong portfolio of official distribution agreements.

ESI Ultrapure supplies the following Life Science products: Single Use Assemblies, Tubing & Hoses, Gaskets, Fittings & Connectors, Single Use Bags, Filters, Single Use Instrumentation, Pumps, Bottles & Carboys, Custom-Built Plastic Equipment (Totes, Carts, Dip Tubes, etc), Process Filtration housings & cartridges, Tank mixer solutions, Bottom outlet valves & Diaphragm valves

Duties of the Role include:

- Responsible for pre and post-sales customer assistance with product choice and usage.
- Evaluation & compilation of Technical and Commercial quotations to customers mainly from the Biopharmaceutical and Pharmaceutical industries.
- Working closely with external based product specialist for the life science portfolio, quoting, order processing & expediting of orders by liaising with customers & suppliers.
- Achieve great relationships with existing key accounts, customers and devise and execute plans for new customer satisfaction.
- Must be able work well in a team and independently.
- Need to meet deadlines and work towards set Team and departmental targets.
- Adherence to companies ISO 9000 Quality, and Health & Safety procedures.
- Other duties as deemed necessary by company management to support this role.

Ideally the candidate would possess the following skills/experience:

- Previous experience in related role would be an advantage but not a prerequisite to applying for role.
- A third level degree in a Scientific or Engineering Field such as Process engineering, Chemical Engineering, Biotechnology/Biomechanical Engineering, Mechanical Engineering, Chemical Engineering would be an advantage, but not essential.
- Possess excellent communication and presentation skills with the ability to effectively work with a wide range of businesses, and people from engineering or maintenance technician to executive level staff.
- Goal oriented, highly motivated and excellent communication skills are essential.
- Technical & commercial aptitude with a flexibility & willingness to learn in the role.
- Previous experience or familiarisation with above technologies would be an advantage.
- Strong interpersonal, good presentation and reporting skills and verbal communication skills.
- Excellent administration & IT skills, including experience with MS Excel, MS Word, PowerPoint & ERP systems.
- High attention to detail and presentation, with technical speed and accuracy
- English language proficiency is essential.

This is a great opportunity to join a division with a developing portfolio, within an already well-established company, as part of the Indutrade group.

Remuneration package is commensurate with experience.

Applications in writing to: hr@esitechgroup.com.

Replies only provided to those who are shortlisted.